



September 13, 2022

**Katy Vibes
24757 Katy Fwy
Katy, TX 77494**



HOUSTON



GLOBAL
ALLIANCE
REAL ESTATE ENTREPRENEURS

SECRETS TO SUCCESS FROM TOP PRODUCING AGENTS IN THE MARKET

Katy, TX | September 13, 2022 | 9:00 am – 2:00 pm





Agenda

9:00-10:00 am	Registration/Networking
10:00-10:15 am	Welcome
10:15-10:20 am	Sponsors
10:20- 10:40 am	Alan Hernandez - Flips & Wholesaling: Working with Investors
10:40- 11:00 am	Mike Wong - Commercial Real Estate
11:00- 11:20 am	Panel 1 - Discipline: The Mindset of a Top Producing Agent - Tricia Turner, Ozzie Ramirez, and Christopher Almaraz
11:20- 11:40 am	Rebecca and Josue Soto - Married in Real Estate
11:40- 12:00 pm	Carlos German - Generating Leads for New Agents and Mega Teams
12:00- 12:20 pm	Bobby Davidowitz - Scaling Your Business, Growing your team
12:20- 12:40 pm	Panel 2 - Generating Multiple Sources of Income - Jena Turner, Carlos German, and Bobby Davidowitz
12:40- 1:00 pm	Travis Plumb - Maximizing Social Media - Strategies that Work
1:00- 2:00 pm	Closing Remarks/Lunch/Networking

Christopher Almaraz

A born leader, Christopher has held numerous executive leadership positions including being the COO of a real estate company where he recruited 230+ agents and developed four of the top 25 teams in the city of Houston. Now, he's on a mission not only to help his own clients boost their credit scores and get into their dream homes, but to train others to share in his recipe for success.

Currently, Christopher serves as the Director of Operations and Sales at Casas Houston, a new home builder, working to develop 40+ acres in Cleveland, TX. Christopher is determined to help this predominantly Hispanic community make the dream of home ownership a reality.

Whether you're a first-time homebuyer, property investor, or Non-US citizen looking to relocate, Christopher is a highly sought after agent with the expertise to help you meet your goals. Certified by NAHREP 10, John Maxwell, Tony Robbins, and Dave Ramsey, he's a coach, mentor and trainer who uses his knowledge to educate agents and clients to achieve their goals. "I'm here to pay it forward", says Christopher. "If you educate one person, they'll educate 10 more. I'm trying to educate as many people as possible."

To spread the word about his services, Christopher and his team, Houston's Finest Realty Group, use social media and real estate search engines like Ylopo to share their listings. Over half of his business comes from referrals from past clients. His team also helps out in other ways, like giving away 15 turkey dinners last year on Thanksgiving to families in need. They've also bought uniforms for private school children and bicycles for third-graders. This year, they'll be participating in a Toys for Tots drive in December. "We help the kids so we can help the parents," says Christopher.

This year, Christopher and his team are on track to complete over 200 home transactions.

To learn more about Christopher Almaraz, call 281-451-9756 or email Christopher@houstonsthfinest.realty."



Carlos German

Carlos German is a broker associate and team leader with eXp Realty, leading a group of over 2600 Expert Advisors throughout the country as part of the Global Alliance, an organization he co-founded. Carlos is regarded as a leader and innovator in the real estate community. Some of his accomplishments include becoming a bestselling author, being featured on Forbes and Success Magazines called “The Ninja of Real Estate”, and becoming a Realtor Magazine "30 Under 30". Carlos leads his highly productive team in Celebration Florida selling over 200 deals annually.

And he is also the founder of Open Book Real Estate, the brand behind is amazing event.

To learn more about Carlos German, Cell: 407-744-7190 or Email: info@carlosandteam.com.



Alan Hernandez

Alan brings enthusiasm, passion, and over 16 years of real estate experience with a results driven attitude to the Houston market. He believes in doing what you love and is on a mission to share his vision of financial freedom with the world. His optimistic energy is contagious and his commitment to helping those that surround him is his key to success. Professionally, he is a licensed Broker, a Director for Texas Realtors and an active Real Estate investor that focuses on renovations/flips, private money loans and the creation of passive income opportunities. Additionally, he is the broker/owner of White Picket Realty, where he serves as a mentor to his agents and consultant to his clients. In his personal life, he enjoys mountain biking, fine dining, funny movies, salsa dancing, krav maga, reading, healthy living and most of all, creating memories with his friends & family. With his uncompromising commitment to the success of those around him, you are assured to be working with one of Houston's best.

To learn more about Alan Hernandez, call 832-532-9229 or email alan@whitepicketrealty.com.



Mike Wong

Mike is a native Houstonian who began his real estate career in 2007. With a background in architecture, development, and investments, Mike focuses exclusively on commercial real estate as his specialty. Mike is the Commercial Division Director at Keller Williams Southwest. His clients range from first time local business owners to international Fortune 500 companies.

He is currently a member of the 2022 Houston Association of Realtors Board of Directors for commercial members. A Texas Association of Realtors Director and Regional Vice President Appointee for 2023-2025. Mike served as the 2019-2021 Chairman of AAREA the Asian American Real Estate Association in Houston.

He was honored as the 2019 NAHREP Houston Realtor of the Year, and the Houston Association of Realtors 2019 Realtor of the Year. Mike is a community and industry advocate in Houston. He recently became a CE Instructor for Real Estate Agent Safety as another way to serve his industry and peers.

As an entrepreneur and hands-on real estate investor himself Mike has built a personal portfolio of industrial properties, retail centers, and single family homes. His simple core beliefs are: God, family, and business. His humble gratitude is apparent in his volunteering and giving back to the people and city he loves.

To learn more about Mike Wong, call (713) 935-5800 or email Mkwong@kw.com.



Tricia Turner

Tricia Turner, of the Tricia Turner Group, was born and raised in Houston and has been in real estate over 20 years. Tricia started as a leasing agent for an apartment complex right out of high school, and quickly realized that real estate was her passion. She obtained her real estate license and practiced real estate for many years, and then went on to obtain her broker's license and open her own independent brokerage which quickly grew to 50 agents selling over 300 homes per year.

In October 2018, Tricia moved over to EXP Realty along with several agents from her brokerage and formed a mega team, which has continued to grow and thrive. Their team has a goal of \$100 million in sales volume for 2022.

Tricia resides in the Katy/Fulshear area where she has been for over 22 years. She has 3 children who are all involved in the family business.

Tricia is very active in Fort Bend County. She is a member of the Fulshear/Katy Chamber of Commerce and the Brazos River Rotary Club. She is also an ambassador for the Child Advocates of Fort Bend and serves on the Texana Advisory Board.

To learn more about Tricia Turner, call (832) 334-2671 or email tricia@triciaturnerproperties.com.



Ozzie Ramirez

God, Family, Business.

These are what guides Ozzie daily.

Ozzie has been in Real Estate for almost 17 years now. His background has always been in the service industry, real estate was a natural transition. His beautiful wife of 20 years, and his 4 children are his pride and joy.

Ozzie's mission is to provide personal and financial growth to his team members and build lives worth living for their families.

Ozzie's vision is to provide extreme contribution and opportunities to the families, clients and his community.

Ozzie believes in having a servant's heart, integrity, being a team player, having passion in everything you do, tenacity, being growth-minded and always staying curious.

Ozzie has created a learning based company driven by the desire to learn more and do more. The Askozzie Team is a place where high-minded, motivated professionals gather to fund their perfect lives.

To learn more about Ozzie Ramirez call 281-968-8444 or email info@askozzie.com.



Josue & Rebecca Soto

Josue & Rebecca Soto are a husband and wife team that has grown in the real estate industry working together since 2006, serving the Central Florida area. They have focused on residential real estate and serving their Hispanic real estate community through a trade organization named NAHREP. They have earned awards such as Orlando Real Producers Top 500 agents, 2019 Top Orlando Couples, NAHREP's Top 250, eXp's Icon Agents.

Leading their local agents they have now expanded their organization into several states and 5 countries went from 4 agents when they came in, to now 380+ agents and counting! They participate in there company's affinity groups like ONE eXp , eXp Latino and they love mentoring agents. During the pandemic they took some time to write a book, Married In Real Estate where they journal their life experience working together in real estate as a married couple. It's told with Her Side and His Side of Love, Financial Ruin, Success & Working Together To Create their Ever After. So much can be learned from reading their story, the book comes with Life Lessons and exercises to reflect on your journey. For a limited time they are offering the book for FREE at www.MarriedInRealEstate.com

To learn more about Josue and Rebecca Soto, call 321-945-8315 or email rebecca@sotolegacygroup.com and josue@sotolegacygroup.com



Bobby Davidowitz

Bobby Davidowitz is a Financial Freedom Coach who specializes in using real estate as a tool to create wealth. Bobby has been a real estate entrepreneur for 20 plus years and has experience in all aspects of real estate including lending, investing, and residential and commercial sales. For the past 3 plus years Bobby has grown his real estate company to over 1300 agents using the power of scalability and the power of building culture. Bobby is a national speaker and as part of his freedom formula he also runs a team within his brokerage called Davos Team. Building his brand as a coach and leader is a top priority for Bobby. On social media he goes by Coach Bobby Franchise with his tagline being "Developing Franchise Players in the real estate game."

To learn more about Bobby Davidowitz, call 407-739-5586 or email connect@bobbyfranchise.com.



Jena Turner

Jena Turner is a serial entrepreneur, but found her love for real estate and sales and hasn't looked back! After being the top producer at two boutique brokerages in Houston, TX, Jena and 3 team members began Found Realty in early 2019. Soon after Found Realty started getting local attention for its marketing and production. After growing the brokerage to 35 team members, the team moved to eXp Realty as a Mega Icon Team.

Jena leads her team by emphasizing shadow training, heavy administrative support and a Found Realty platform that she says is leading the way in agent production and efficiency. In 2022, Jena was honored with a RealTrends Emerging Leaders Award and named an HBJ Women Who Mean Business Honoree. Jena has also received countless local and national awards for her production and that of her team. The Houston Business Journal recently named her one of the 10 women to watch in the city. Jena is regularly featured as a speaker at real estate and personal growth conferences and ignites the room with her tell-it-like-it-is personality and humor. Jena has two young boys under the age of 6 and she uses her social media influence to share her stories about work, community, and family and shows how to balance it all with a humorous spin about life on the go.

To learn more about Jena Turner, call (713) 574-9858 or email info@foundrealtyhouston.com.



Travis Plumb

Travis Plumb is the co-founder of Passive Prospecting and Living in Dallas Texas Team in addition to being a top-producing realtor. Travis partnered with Levi Lascsak in April 2021 when he transitioned into real estate. Together, Levi and Travis now own the fastest growing and most viewed real estate YouTube channel in Dallas, Texas. Since entering real estate 18 months ago, Travis has closed 81 transactions, generating over \$47million in volume and \$1.4million in GCI through organic leads from their YouTube Channel. Additionally, he has grown a team of 15 agents that have sold \$130million in production from organic YouTube clients. As a leader, Travis takes pride in seeing others win. He loves leading his team and helping others to reach their potential.

To learn more about Travis Plumb, call 682-777-8104 or email travis.plumb@exprealty.com.



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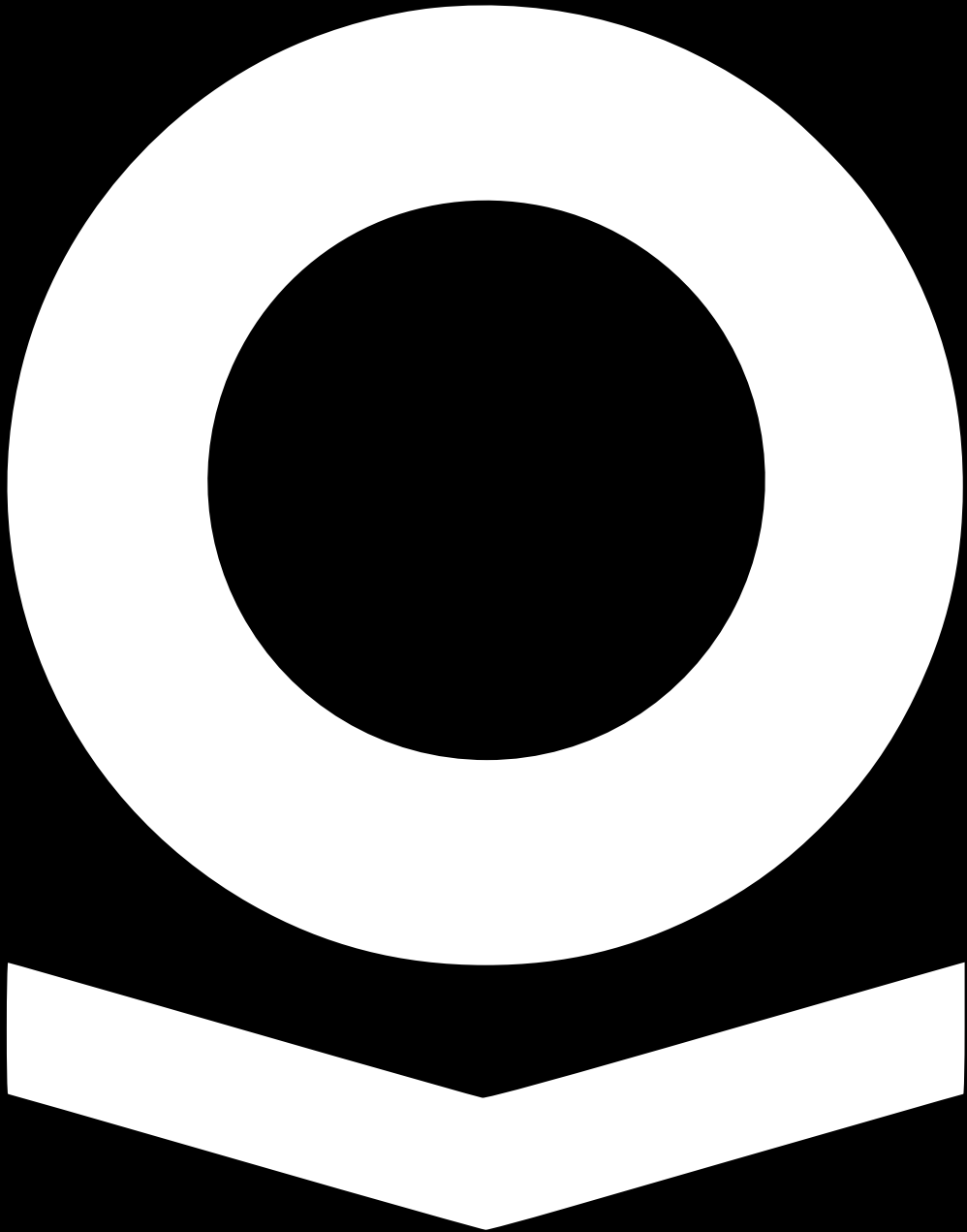


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